

SUBJECT: Comprehensive Care for Joint Replacement Collaboration Partner Selection**Scope**

All activities related to Kansas City Orthopaedic Institute (Hospital) CJR (Comprehensive Care for Joint Replacement) program and treatment of beneficiaries shall be governed by policies that comply with CMS's final rule, 42 CFR Part 510.

Policy

This policy shall govern Hospital's selection of any entity or individual who desires to be contracted as a "Collaborator" under CMS' CJR Rule for purposes of gainsharing and/or alignment payments.

Procedure

A. No Collaboration agreement shall be executed which is directly or indirectly conditioned on the number and or value of referrals made from or to the Collaboration partner.

B. All requests for Hospital's consideration of contracting any CJR Collaborator shall be made to the Senior Executive Officer (SEO).

C. The entity requesting Collaborator status must meet the following minimum criteria:

1. Entity must be an active Medicare Provider in good standing.
2. Entity must provide or be willing to provide services within its scope to the preponderance of Hospital's CJR beneficiaries.
3. Any physician, physician group, or other professional providers must maintain Hospital credentials throughout the term of the collaboration agreement.
4. Post-acute providers must demonstrate quality care at the minimum quality using CMS or CJR approved methods for reporting, if any.
5. Entity must agree to comply with all terms of the CJR Rule as may be amended.

D. The SEO or designee's shall perform the necessary due diligence, including drafting Collaborator specific criteria, including quality criteria as may be applicable, and calculations that will be used for any required distribution(s) to be made.

E. Only upon approval of Hospital Governing Committee, shall SEO direct the negotiation and execution of a Collaborator Participating Agreement in compliance with the CMR Rule.

Reference Text: In summary, we will require the participant hospital to develop and maintain a written set of policies for selecting its CJR collaborators. Further, this set of policies must contain criteria for selection of CJR collaborators that include criteria related to, and inclusive of, the quality of care to be delivered to beneficiaries by the CJR collaborator during a CJR episode. The selection criteria cannot be based directly or indirectly on the volume or value of referrals or revenue generated by providers or suppliers. All CJR collaborators must have met, or agree to meet, the quality criteria for selection. - 42 CFR Part 10 Section III C 10 (a).

EFFECTIVE DATE: Pending Approval 06/01/2018 CLE

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